



**AlliedDevelopment**  
Packaging Intelligence. Delivered.



# Stand-up Pouches 2009 to 2012

Global Markets, Technologies, and Opportunities

**Stand-up Pouches - 2009 to 2012** is a global study of the stand-up pouch industry. This 500+ page report is the definitive study of this industry.

The market information in “Stand-up Pouches” provides an up-to-date assessment of the stand-up pouch market including market drivers, consumption volumes, market trends, and competitive products. It also provides a quantitative forecast through 2012.



The Economic and Environmental section provides quantitative analyses of both economic and environmental impact for competing packaging types. Specifically, a spouted stand-up pouch is compared to a PET bottle for liquid soap; a retort stand-up pouch is compared to a can for wet pet food.

The Technology section provides an assessment of stand-up pouch designs, materials, production methods, and emerging technology.

## What Sets this Study Apart?

- > the detailed market segment analysis and the insights they provide
- > the quantitative economic and environmental analyses completed on Allied Development’s SavvyPack® System
- > the accurate profiles of industry participants
- > the identification and illustration of emerging technologies
- > Allied Development’s 10+ years of research in this market

## Sample Pages

**N. Case 9: Comparison of Case 7 and Case 8**

Case 9 compares the environmental metrics of Case 7 and Case 8 by analyzing energy, greenhouse gases, and materials disposal.

**1. Energy**

Figure 60 provides the comparison of energy consumption for pouch and can manufacturing and product filling.

**Figure 60**  
Energy Consumption - Pouch and Can  
(\$/6 per unit)

Source: Allied Development Corp.

Total energy consumption for pouch and can manufacture and filling is comprised of many variables, including inherited energy in packaging raw materials as well as processing energy required to manufacture and fill the containers.

The most significant energy consumption difference between the pouch and the can is raw materials energy consumption.

Copyright © by Allied Development Corp. Sample Page Economics and Environmental 17

**Table 8**  
**Case 4: Stand-up Pouch - Filling**

	Total US\$	%Revenues	US\$ / lb	Cents/Unit
Sales Volume (lb)				
Sales Volume (units)				
Revenue				
Materials				
Labor				
Energy				
Distribution Packaging				
Shipping to Customer				
Variable margin				
Office Supplies				
Labor				
Energy				
Travel cost				
Insurance				
Utilities				
Communications				
Taxes				
Manufacture supplies				
Minor equipment				
Outside services				
Professional services				
Laboratory supplies				
IT supplies				
Plant supplies				
MM&I supplies				
Plant Margin				

Source: Allied Development Corp.

Copyright © by Allied Development Corp. Sample Page Economics and Environmental 17

# Stand-up Pouches 2009 to 2012

500+  
Pages

Global Markets, Technology, and Opportunities

## Learn About:

- > The future of the Stand-up Pouch Market with detailed segment forecasts to 2012
- > In-depth analysis of emerging trends, market conditions, and market drivers
- > Current consumption volumes with projections to 2012
- > The latest technology developments and the opportunities they afford

## Who Should Buy This Study:

- > Packaging Converters
- > Raw Material Suppliers
- > Equipment and Machinery Suppliers
- > Brand Owners
- > Industry Analysts

## What is included:

- > Detailed analysis of the trends and drivers of this unique and challenging market
- > More than 500 pages of detailed data not available anywhere else
- > Details of market opportunities and forecasts through 2012 broken down by segment, product type, and end-user sector

## Segmentations Include:

### End-use Consumption

Liquid food - 3 segmentations

- Aseptic
- Fruit-flavored drinks
- Other

Food - 8 segmentations

- Confectionery
- Dried fruits
- Dry Mixes

- Frozen Food
- Prepared Drinks

- Retorted Food
- Salty Snacks
- Other

Pet food - 3 segmentations

- Dry
- Wet
- Treats

Non-food - 5 segmentations

- Agri-chem
- Detergent
- Health and Beauty
- Lubricants
- Other

### Other Segmentations

Geographic region

Retort

Premade versus form/fill/seal

Spout

Zipper

Pouch design

*Cheer Pack*

*Double Doyen*

*Doyen*

Four-corner-seal

Other including:

*AquaFlexCan*

*Carbo Pouch*

*Edge Stand*

*FB Pouch*

*FlexCan*

*PushPop*

*ID Pouch*

*Poucher*

*SIP Pouch*

*U-Pack*

*Box pouch*

*Bag-without-a-box*

## Additional Allied Development Capabilities

**SavvyPack**  
Intelligent Packaging Analysis

Allied Development's SavvyPack® Packaging Analysis System is the most comprehensive software and content tool available for economic and environmental analysis of packaging.

### Other Studies

#### U.S. Microwaveable Packaging

an in-depth study of the microwaveable packaging industry.

#### Foodservice Packaging

a study of the North American Foodservice packaging industry.

#### Barrier Films and Coatings

a comprehensive global analysis of barrier materials used in flexible packaging.

#### LCI Data for Packaging

a comprehensive examination of global LCI data specific to the packaging industry.

#### Flexible Lidstock Packaging

evaluates current trends and drivers of flexible lids and lidstock in North America.

#### Transparent Oxide-coated Films for Packaging

a global study of oxide-coated films for packaging, including survey results from the largest producers accounting for 89% of total global production.

#### Oriented Films

a global study of the oriented films and sheet market with an emphasis on flexible packaging and labels.

#### Pharmaceutical Packaging

an analysis of the global pharmaceutical packaging industry.

# Stand-up Pouches - 2009 to 2012

82 Figures  
38 Tables

## Table of Contents

### Section I:

#### Introduction

- A. Stand-up pouch defined
- B. The difference between a bag and a pouch
- C. Geographic regions
- D. Included in the study
- E. Methodology and organization of this study
- F. Conventions

### Section II:

#### Executive Summary

- A. Market forces
  - 1. Differentiation
  - 2. Environmental impact
  - 3. Applications
  - 4. Infrastructure
  - 5. Equipment productivity
  - 6. Competitive response
  - 7. Cost
- B. Projection
  - 1. End-use
  - 2. Geographic region
  - 3. Spouts
- C. Conclusion

### Section III:

#### Pouch Construction

- A. Stand-up pouch designs
  - 1. *Doyen*-style pouch
  - 2. *Pouchier* pouch
  - 3. *CornerZip* pouch from Hosokawa
  - 4. *ID* pouch from Fujimori
  - 5. *Double Doyen* pouch
  - 6. Non-*Doyen* pouches with top and bottom gussets
  - 7. True flat-bottom pouches
  - 8. *SIP* pouch
  - 9. Pouch standing on fitment
- B. Partially stable bags and pouches
  - 1. Side-gusseted pouch
  - 2. Four-corner-seal pouch
  - 3. *Cheer Pack* pouch
  - 4. *Spread-R-Pak* pouch
  - 5. *SipTop* pouch
  - 6. *Smartcube* k-bottom bag
  - 7. W-bottom or plow bottom pouch
- C. Standard pouches and bag designs (not stable)
  - 1. Three-side-seal pouch
  - 2. Four-side-seal pouch
  - 3. Center-seal pouch
  - 4. Pillow pouch
  - 5. End-seal bag
  - 6. Side-seal bag
  - 7. Center-seal bag
  - 8. Pillow bag
  - 9. Implications for stand-up pouches
- D. Rigid packaging concepts
  - 1. Retort Carton
  - 2. Paper cans

- 3. Aluminum bottle
- 4. *TULC* can and a *TULC* can
- 5. Implications for stand-up pouches
- E. Spouts
  - 1. Base design
  - 2. Spout position
  - 3. Spout cost
  - 4. No spill spouts
  - 5. Tamper-evident spouts
  - 6. Flexible spouts
  - 7. Concepts to eliminate spout inserting
  - 8. Specialty
  - 9. One-piece spouts
  - 10. Cut-off spouts
  - 11. Designer spouts
  - 12. Spout summary
- F. Reclosable zippers
  - 1. Zipper styles
  - 2. Zipper construction
  - 3. Zipper developments
  - 4. Zipper summary
- G. Vents
  - 1. Vented pouches with rigid vents
  - 2. Vented pouches with flexible vents
- H. Shapes
- I. New and emerging technologies
  - 1. *Cartridge Pack* System
  - 2. Pouches for carbonated products
- J. Films and laminates
  - 1. Universal requirements
  - 2. Special techniques
  - 3. Pouch suppliers

### Section IV:

#### Equipment Technology

- A. Fabricating pre-formed pouches
- B. Pre-formed pouch equipment
  - 1. Dedicated pouch machines
  - 2. Pouch machine suppliers
- C. Filling stand-up pouches
  - 1. Two-step process – making and filling pouches
  - 2. One-step process – horizontal
  - 3. One-step process – vertical
- D. Filling technology developments
  - 1. Liquid fill/seal
  - 2. Form/fill/seal equipment
  - 3. Ultrasonic sealing equipment
  - 4. Other equipment
  - 5. Filler suppliers
  - 6. Inserting fitments
  - 7. Pouch handling
- E. Other developments
  - 1. Food processing techniques
  - 2. New designs

### Section V:

#### Economics and Environmental

- F. Case 1: Stand-up pouch manufacturing (Pet food)
  - 1. Assumptions

- 2. Economic results
- G. Case 2: Aluminum can manufacturing (Pet food)
  - 1. Assumptions
  - 2. Economic results
- H. Case 3: Comparison of Case 1 and Case 2
  - 1. Material cost
  - 2. Labor cost
  - 3. Transportation cost
  - 4. Plant margin and prices
- I. Case 4: Stand-up pouch filling (Pet food)
  - 1. Assumptions
  - 2. Economic results
- J. Case 5: Aluminum can filling (Pet food)
  - 1. Assumptions
  - 2. Economic results
- K. Case 6: Comparison of Case 4 and Case 5
  - 1. Material cost
  - 2. Labor cost
  - 3. Transportation cost
  - 4. Plant margin and prices
- L. Case 7: Stand-up pouch LCA
  - 1. Energy
  - 2. Greenhouse gas releases
  - 3. End of life
- M. Case 8: Aluminum can LCA
  - 1. Energy
  - 2. Greenhouse gas releases
  - 3. End of life
- N. Case 9: Comparison of Case 7 and Case 8
  - 1. Energy
  - 2. Greenhouse gas releases
  - 3. End of life
- O. Case 10: Stand-up pouch manufacture (Refill)
  - 1. Assumptions
  - 2. Economic results
- P. Case 11: Manufacture a PET bottle (Refill)
  - 1. Assumptions
  - 2. Economic results
- Q. Case 12: Comparison of Case 10 and Case 11
  - 1. Material cost
  - 2. Labor cost
  - 3. Transportation cost
  - 4. Plant margin and prices
- R. Case 13: Spouted stand-up pouch filling (Refill)
  - 1. Assumptions
  - 2. Economic results
- S. Case 14: PET bottle filling (Refill)
  - 1. Assumptions
  - 2. Economic results
- T. Case 15: Comparison of Case 13 and Case 14
  - 1. Material cost
  - 2. Labor cost

- 3. Transportation cost
- 4. Plant margin and prices
- U. Case 16: Spouted pouch LCA
  - 1. Energy
  - 2. Greenhouse gas releases
  - 3. End of life
- V. Case 17: PET bottle LCA
  - 1. Energy
  - 2. Greenhouse gas releases
  - 3. End of life
- W. Case 18: Comparison of Case 16 and Case 17
  - 1. Energy
  - 2. Greenhouse gas releases
  - 3. End of life

### Section VI:

#### Market Analysis

- A. Trends
  - 1. Consumers
  - 2. Retailers
  - 3. Consumer product companies
- B. Market projection
- C. Liquid food
  - 1. Fruit-flavored drinks
  - 2. Aseptically packaged liquid food
- 3. Other
- 4. Projection
- D. Food
  - 1. Retorted food
  - 2. Frozen food
  - 3. Prepared drinks
  - 4. Dried fruit
  - 5. Confectionery
  - 6. Salty snacks
  - 7. Dry mixes
  - 8. Other
  - 9. Projection
- E. Pet food
- F. Non-food
  - 1. Detergent
  - 2. Agricultural and chemical
  - 3. Health and beauty
  - 4. Automotive lubricants
  - 5. Projection
- G. Geographic
- H. Retort
- I. Pouch design
- J. Reclosable zipper
- K. Spouts
- L. Pouch filling concept (pre-made versus form/fill/seal)
- M. Summary of projection

### Section VII:

#### Equipment Supplier Profiles

### Section VIII:

#### Producer Profiles

### Section IX:

#### Glossary

Figures: 82  
Tables: 38

# Stand-up Pouches - 2009 to 2012

## Order Form

To Order, Contact Us Directly, or Complete the Order Form below:

**MAIL:** Packaging Strategies, 600 Willowbrook Lane, Suite 610, West Chester, PA 19382 U.S.A..

**CALL:** 1.610.436.4220 ext 8511

**FAX:** 1.610.436.6277

**ONLINE:** www.packstrat.com

**eMAIL:** orders@packstrat.com



### Contact Information

Name: \_\_\_\_\_

Title: \_\_\_\_\_

Company Name: \_\_\_\_\_

Street Address: \_\_\_\_\_

City: \_\_\_\_\_

State/Province: \_\_\_\_\_

Country: \_\_\_\_\_

Zip/Postal Code: \_\_\_\_\_

Telephone: \_\_\_\_\_

Fax: \_\_\_\_\_

eMail: \_\_\_\_\_

Web Site: \_\_\_\_\_

### Payment Information

#### Stand-up Pouches 2009 to 2012

<input type="checkbox"/>	@US\$4,500 Single User License - PDF and Web Browser access	\$ _____
<input type="checkbox"/>	@US\$4,500 Single User License - Hardcopy	\$ _____
<input type="checkbox"/>	@US\$7,200 Corporate License - PDF and Web Browser access	\$ _____
<input type="checkbox"/>	@US\$7,200 Corporate License - Hardcopy	\$ _____
<input type="checkbox"/>	@US\$500 Each Additional Copy - Hardcopy	\$ _____
<input type="checkbox"/>	@ US\$500 Each Additional Copy - PDF	\$ _____
<input type="checkbox"/>	@US\$50 Each Additional Internet Access User Password	\$ _____
	Shipping & Handling Per Printed Copy (US\$50 in the U.S., US\$100 elsewhere)	\$ _____
	<b>TOTAL :</b>	\$ _____

### Payment Method

Payment Endorsed  
(Payable to Packaging Strategies in U.S. funds on a U.S. Bank)

Charge my Credit Card   VISA   MasterCard   American Express

Card number: \_\_\_\_\_ Expiration Date: \_\_\_\_\_

Name on Card: \_\_\_\_\_

Signature: \_\_\_\_\_

### Packaging Strategies

600 Willowbrook Lane, Suite 610  
West Chester, PA U.S.A. 19382

T: 610-436-4220 ext. 8511

F: 610-436-6277

www.packstrat.com